

# SMALL BUSINESS EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984

**EXCHANGE**

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## America's Urban Future



Portland skyline

Image credit: <http://www.globalsiteplans.com>

By Vishaan Chakrabarti

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For all of the attention showered on hipster enclaves like Williamsburg, Brooklyn and Portland, Ore., America is only in the beginning stages of a historic urban reordering. After over a half-century of depopulation, cities have been filling up — and not just with young millennials, but with families and even older workers and retirees.

This reordering, should it continue, will have dramatic consequences for our politics and society

— but only if the federal government undertakes its own historic reordering and shifts its priorities away from promoting the suburbs.

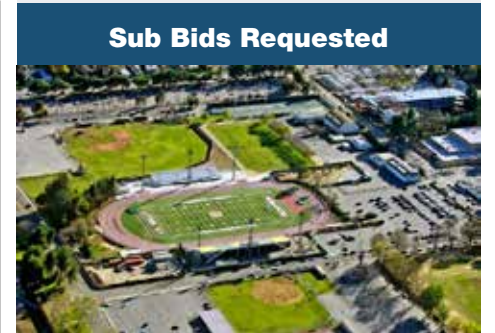
The influx of young people into cities is the biggest part of the story, and rightly so. The ranks of the so-called echo boom — the children of the baby boomers — constitute about 25 percent of the population. After nearly 100 years in which suburban growth outpaced urban, millennials are reversing the trend. Once only a fraction of young college graduates wanted to move to cities; now about two-thirds do.

In the past, many of those who moved to cities in their 20s moved to the suburbs in their 30s, where schools were good, crime was low and fam-

ily-oriented amenities were plentiful. But those factors are changing in cities, too. Crime has remained low, while public schools and parks have been getting better in many place

Meanwhile, the economic challenges of starting a life in the suburbs have grown. Mortgages and car loans are harder to get for millennials, especially as they deal with onerous college debt. Though rents are increasing, it's easier to rent an apartment in the city and take a bus or subway to work (millennials are also delaying the decision to have kids, which makes compact urban living easier).

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### Sub Bids Requested

Seeking SBE, DBE, DVBE, Emerging and Local Businesses Subcontractor

Valley College Athletic Training Facility  
Los Angeles Valley College  
5200 Fulton Ave., Van Nuys, CA 91401  
Bids are due by 5pm on April 29, 2014

PANKOW  
199 S. Los Robles Ave, Suite 300  
Pasadena, California 91107  
(626) 304-1190

See the full ad on page 3

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Step 2  
Project No. 946482.01

UCLA  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
310-825-7015

See the full ad on page 8

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# Community Outreach

## NBA President: Blacks Should Be 'Almost Religious' About Supporting Black Businesses

By Hazel Trice Edney

National Bankers Association (NBA) President/CEO Michael Grant says mutual support among Black businesses and consumers must become an "almost religious" culture in America if the Black community is to ever attain significant economic strength.

"We are aware that our community was hardest hit by this recession. We're aware that the historical and structural barriers against us remain. But, here is the real deal: We have enough wealth within our family to go toe to toe with anybody in America," Grant told dozens during a legislative regulatory conference reception, sponsored by the NBA in Downtown DC. "If we are going to succeed as a people, we have got to learn – I mean with a burning passion – to commit to supporting each other in business."

He continued, "We have got to be almost religious about this my friends. Nobody is going to save us but us."

Grant seized the moment amidst a room full of bankers, regulators, media and small business owners, April 2. His remarks came on the heels of wide spread news reports that the number of grants and loans from the U. S. Small Business Administration (SBA) to Black-owned businesses has been abysmal, underscoring the need for internal community support as well as advocacy.

For those involved with Black business advocacy the SBA revelation is unacceptable.

"That is really a tragedy for an organization like ours that represents a quarter of a million Black-owned businesses. We have to address that," said Ron Busby, president of the U. S. Black Chambers, Inc., who spoke briefly after Grant.

Busby noted the less than 2.5 percent of loans the SBA reportedly awards to Black-owned businesses. "We can talk about 'My Brothers' Keeper'. We can talk about 'My Sisters' Keeper'. But, at the end of the day, this is truly about Black businesses being in business making sure that they can employ these young adults as they get through the system if it works."

Reactions around the room brought strong agreement with Grant as some speculated on the reasons that African-Americans fall short when it comes to supporting each other's businesses.

"I think psychologically as a people we've had some circumstances that other groups have not had in this country," said Industrial Bank President/CEO Doyle Mitchell, also NBA chairman. Mitchell was alluding to the bond between Blacks during Jim Crow segregation when their patronage of White-owned businesses was limited versus post segregation which opened up the markets to choices African-Americans never had.

"Asians have not had the kinds of circumstances and situations that we've gone through. Hispanics have not had that. And I think when we were forced to support each other we did it. But, for some reason when we weren't forced and we got options; then we got away from it," Mitchell said. "And I think we just have some psychological issues as a people."

Mitchell speculated that perhaps African-Americans don't so readily support each other because having been enslaved for centuries, Blacks were conditioned to think lowly of themselves and each other. "We don't believe we can do things as good as other people do. That's the only thing that I can come up with because every other race on the face of the planet supports each other, except us. And I think our very survival is going to depend on it."

Constant reminding and advocacy may turn that mindset around, says Barbra Lang, former president of the D.C. Chamber of Commerce, who now owns Lang Strategies, LLC, a business consulting company.

"Many times we don't even have it as a part of our consciousness of how we go and do that," said Lang who led the Chamber for more than a decade. She pointed out that she has quickly discovered that most of her new business contracts, have "come from White executives; not from African-Americans... I think we all have a responsibility to lift a hand and bring somebody with us. That means individually also as minority businesses."



**NBA President/CEO Michael Grant and NBA Chairman Doyle Mitchell award U. S. Treasury Department retiree Donna Gambrell, for her work to strengthen Black-owned banks. During her 37 years, "she was a shining example of a civil servant who took her job extremely seriously," said Grant. PHOTO: Rodney Minor/NBA**

According to the SBA, there is an estimated 1.9 million Black-owned businesses in the U. S. During the early part of this century (2002-2007), Black business ownership tripled the national rate. Simultaneously, the U. S. Census estimated an annual sales increase of 55 percent to \$137.5 billion.

In addition, the buying power of African-Americans is expected to reach \$1.1 trillion

by 2015, according to a "State of the African-American Consumer" report by Nielsen and the National Newspaper Publishers Association. Despite past efforts to pool Black dollars and launch movements to support Black owned businesses, how often African-Americans actually spend with Black businesses has not been documented.

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### Editorial Staff

#### Publisher:

Gerald W. Johnson [gwj@sbeinc.com]

#### Outreach & Managing Editor:

Valerie Voorhies [vvh@sbeinc.com]

#### General Manager:

Kevin Grant [kgrant@sbeinc.com]

#### Production Staff

#### Sales & Production Manager:

Nabil Vo [nvo@sbeinc.com]

#### Sales

Willie Sims [wsims@sbeinc.com]

#### Graphics Design:

Tyler Chen [tchen1129@gmail.com]

#### Webmaster:

Umer Farooq [umer@octadyne.com]

#### Writer:

Cheryl Hentz [cheryl.hentz@gmail.com]

703 Market Street, Suite 1000

San Francisco, CA 94103

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Telephone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Office Hours: 8:00 a.m. - 5:00 p.m.

### AWARDS

#### • CITY OF LOS ANGELES

**Black Business Association,  
Outstanding Entrepreneur  
Mayor's Advisory Board,  
Outstanding Achievement as a Vendor/Supplier**

#### • COUNTY OF LOS ANGELES

**Black Business Association,  
Outstanding Entrepreneur**

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**OFFICERS ASSOCIATION  
Champion of Diversity**

#### • NAMCSC

**Minority Advocate**

**• 2014 Black History Month Award for  
Commitment and Service to the African American  
Community**

**Minority Advocate**

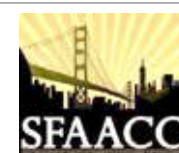
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# California Sub-Bid Request Ads

Bid Requests from Certified SBE Subcontractors and Suppliers for SHORING only.

## HUNTER'S POINT SHIPYARD PHASE I, BLOCK 49

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunter's Point Shipyard**  
**350 Friedell Street, San Francisco, CA 94124**  
**Bid Date: 4/21/14 @ 2 PM**

Voluntary Pre-bid Meeting on 4/3/14 at 10 AM at Construction Assistance Program Trailer located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

**CAHILL CONTRACTORS, INC.**  
 Contact: Julie Park  
 estimating@cahill-sf.com, (415) 986-0600.

Bid Requests from Certified

SBE Subcontractors and Suppliers for Structural and Miscellaneous Metals (including design-build and design -assist scope), Fire Protection (design build), Solar Thermal Water Heating System (design build)

## HUNTERS VIEW PHASE 2 - BLOCKS 7 & 11 EARLY BID

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunters View Phase 2 - Block 7 & 11**  
**Middle Point Road**  
**(Intersection - West Point Road)**  
**San Francisco, CA 94124**  
**Bid Date: 5/8/14 @ 2 PM**

Voluntary Pre-bid Meeting on 4/23/14 at 10 AM at Jobsite Trailer located at Middle Point Rd. & West Point Rd. in San Francisco, CA 94124.

**CAHILL CONTRACTORS, INC.**  
 Contact: Julie Park  
 estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE Subcontractors and Suppliers for ALL TRADES except for Earth Shoring

## HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56&57

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunter's Point Shipyard Phase I, Block 56&57**  
**Coleman Street at Innes Court**  
**San Francisco, CA 94124**  
**Bid Date: 5/15/14 @ 2 PM**

Voluntary Pre-bid Meeting on 4/30/14 at 11 AM at Construction Assistant Program Trailer Located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

**CAHILL CONTRACTORS, INC.**  
 Contact: Julie Park  
 estimating@cahill-sf.com, (415) 986-0600

Seeking SBE, DBE, DVBE, Emerging and Local Businesses Subcontractor for the following project:

**Valley College Athletic Training Facility**  
**Los Angeles Community College District (LACCD)**  
**Los Angeles Valley College**  
**5200 Fulton Ave., Van Nuys, CA 91401**  
**Bids are due by 5pm on April 29, 2014**

Project consists of a Stadium Field House, a Baseball / Softball Field House, a Baseball Field and (2) Softball Fields, and an Archery, Hammer Throw and Discus throw area which includes an Archery storage shed. The Stadium Field House is a 20,945 square feet facility on one floor including team and coaches locker rooms, weight room, sports medicine room, meeting room, coaches offices, and equipment storage and laundry. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball/Softball Field House is a 10,738 square feet facility on one floor including team and coaches' locker rooms, sports medicine room, coaches' offices, field storage, public restrooms, and a concession. It is a Type II B Construction, load-bearing masonry walls and steel roof framing. The Baseball Field has synthetic turf and includes bleacher seating for 512 with a 144 square foot press box (Press box and Bleachers are not part of this contract), dugouts, bullpens, batting cages, and perimeter fencing. The (2) Softball Fields have synthetic turf and include 4 tier bleacher seating for 150 and a 144 square foot press box for each Field, dugouts, bullpens, batting cages, and perimeter fencing. Project includes all indicated site work such as utility connections, parking, site paving, landscaping, and site lighting.

- Prevailing Wage
- SBE, DBE, DVBE, Emerging and Local Businesses strongly encouraged
- Project Labor Agreement per LACCD in effect

**Pankow**

199 S. Los Robles Ave, Suite 300  
 Pasadena, California 91107  
 (626) 304-1190 • (626) 696-1782 Fax  
 Contact: **Monica Jimenez** • mjimenez@pankow.com

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

## SR 70/FEATHER RIVER BOULEVARD INTERCHANGE

**Contract No. 2014-8002, Federal No. STPL-5916(108)**

**OWNER: STATE OF CALIFORNIA – COUNTY OF YUBA**

Office of the County Clerk, 915 8th Street, Suite 107, Marysville, CA 95901

**BID DATE: May 6, 2014 @ 10:00 A.M.**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**AC DIKE, BRIDGE, BOX CULVERT, CLEARING AND GRUBBING/DEMOLITION, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL PERMANENT, EROSION CONTROL TEMPORARY, FENCING, GUARDRAIL, LANDSCAPING, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROADSIDE SIGNS, SIGN STRUCTURE, STAMPED/TEXTURED PAVING, STRIPING, SWPPP PLAN, SURVEY/STAKING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, IMPORTED BORROW, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADE) MATERIAL, CRASH CUSHION.**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction, L.P. DeSilva Gates Construction, L.P. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction, L.P.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard  
 P.O. Box 2909  
 Dublin, CA 94568-2909  
 (925) 829-9220 / FAX (925) 803-4263  
 Estimator: **Steve Lippis**  
 Website: [www.desilvagates.com](http://www.desilvagates.com)  
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DeSilva Gates Construction is soliciting for DVBEs for the following project:

## CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY NEAR CHICO FROM 0.5 MILE SOUTH OF GARNER LANE TO 0.1 MILE NORTH OF BROYLES ROAD - ROUTE 99, Contract No. 03-4M8304

**OWNER: STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION**

1727 30th Street, Bidders Exchange, MS 26, Sacramento, CA 95816

**BID DATE: APRIL 23, 2014 @ 2:00 P.M.**

We hereby encourage responsible participation of local Disadvantaged Veterans Business Enterprises, and solicit their subcontractor or material quotation for the following types of work including but not limited to:

**CONSTRUCTION AREA SIGN, ELECTRICAL, GUARDRAIL, RUMBLE STRIP, STRIPING, RUBBERIZED HMA (Gap Grade) MATERIAL, TRUCKING, STREET SWEEPERS, WATER TRUCKS**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

## DESILVA GATES CONSTRUCTION, L.P.

11555 Dublin Boulevard  
 P.O. Box 2909  
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Is requesting sub-bids/supplier quotes from qualified DBE/MBE/WBE/DVBE  
 Subcontractors, Suppliers, and Manufacturers for the following (but not limited to) work:

SWPPP and Installation, Pressure Testing, CCTV, Cathodic Testing, Minor Concrete Structures,  
 CML&C Pipe, PVC Pipe, Ductile Iron Fittings, Bulk Fuel, Concrete Materials, Sand & Aggregates

**RMV REALTY, INC.**

**The Ranch – Planning Area 2**

**SMWD Improvements for**

**Cow Camp Road Phase 1B**

**County of Orange, CA**

**Bid Date: April 30, 2014 at 2:00 p.m**

**Sub & Vendor Bids Due Prior**

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Mike Greenlee or Estimating

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office – please call for an appointment. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC  
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**\*\*This is a Prevailing Wage Project\*\***

**\*\*\*THIS PROJECT HAS A MANDATORY 15% SBE GOAL\*\*\***

**PROJECT: West Aircraft Maintenance Area Project (WAMA)**

**LOCATION: Los Angeles Airport (LAX)**

**IFB NO.: 19561**

**BID DATE: May 6, 2014 • BID TIME: 2:00 P.M.**

**Please respond by 5:00 p.m., May 5, 2014**

We are seeking quotes for the following, but not limited to, work items: Traffic Control, Temp Erosion Control, Asphalt Paving, Fencing/Guardrail, Airfield Lighting/Electrical, Blast Deflector, Concrete Bollards, Mill AC Pavement, Aggregates, Pavement Markings/Striping, Curb & Gutter, Chain Link Fencing, Metal Beam Guardrail, RCP (Class V) Storm Drain, Catch Basin, Manhole, Sewer Pipe, Underground/Water Lines, Oil/Water Separator, Sump Pump Station, HVAC, Signs, Trucking/Hauling, Security Guard, Barricades, Sweeping, Reinforcing Steel, Trench Drain, Dowels/Dowel Baskets.

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9685 Via Excelencia, Ste 200 • San Diego, CA 92126

Phone 858-536-3100 • Fax 858-586-0164

Email: estimating@coffmanspecialties.com

GCJV is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit. Waiver of Subrogation will be required. Plans are available through the City department's plan room, or on the Los Angeles Business Assistance Virtual Network (LABAVN) website at <http://www.labavn.org/bid.cfm?19561>. We are an EOE & seriously intend to negotiate with qualified firms. Non-SBE Subs/Suppliers: Indicate 2nd tier SBE participation offered on your quotation as it will be evaluated with your price.



19 PAMARON WAY, NOVATO, CA 94949 • PHONE: (415) 382-1188 FAX: (415) 883-7529

CONTACT: ADRIANNE LEWIS • Email: Adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM CERTIFIED DBE and WBE SUBCONTRACTORS &  
 SUPPLIERS FOR THE FOLLOWING PROJECT:

**FIRE STATION NO. 7 AND FIRE HOUSE CLINIC**

**PROJECT NO. 07465**

**HAYWARD, CA**

**BID DATE: APRIL 29, 2012 at 2:00 PM**

**ESTIMATE: \$9,945,000**

Trades needed but not limited to: Site and structural concrete, rebar, landscaping, site utilities, grading & paving, automatic gates, masonry, structural steel & misc. metals, rough carpentry, finish carpentry, casework, insulation, doors frames & hardware, overhead doors, glass & glazing, lath & plaster, ceramic tile, acoustical, flooring, FRP, elevators, plumbing, HVAC, fire sprinklers, electrical, painting, fireproofing, waterproofing, roofing, signage and gutters and downspouts.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S

PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN

ARNTZ BUILDERS INC STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES THE RIGHT FOR ARNTZ BUILDERS INC TO REQUIRE SUBCONTRACTORS TO PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BONDS OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM.

SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

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Sub Bids Requested From Qualified  
 DBE, UDBe Subcontractors & Suppliers for  
**County of Yuba**

**SR 70/Feather River Blvd. Interchange**

**Location: Olivehurst, CA**

**Project No. 2014-8002**

**Bid Date: May 6, 2014 @ 10:00 AM**

McGuire and Hester is seeking qualified subcontractors in the following trades: Survey; Construction Area Signs; Highway Signs; Erosion Control; Trucking; Landscape & Irrigation; Steel Piling; Prestressed Concrete; Rebar; CIDH; Anti-Graffiti Coating; Concrete; Flatwork; Fencing; Concrete Barrier; and Electrical.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

## McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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## NBA President

Continued from page 2

Donna Gambrell, retired director of the U.S. Department of the Treasury's Community Development Financial Institutions Fund, said it will take great passion in order for such a movement to succeed.

"That was an important message that [Grant] gave tonight, that we have to figure out a way to come together to support one another. There's strength in numbers," she said. "We have to come together and support one another and pursue new strategies and keep our voices raised."

Grant has begun a campaign to support the more than 37 mostly Black-owned banks of the NBA. Pushing for major deposits in those banks, he recently convinced the USBC and the Congressional Black Caucus Foundations to make significant deposits in Black-owned banks.

"There are no more messiahs coming alone. Every man and woman in this room has to recognize that we can make it big in America," Grant concluded. "But, we have got to start looking at people who look like us and say I am going to support you. I love you. I'm going to stop being jealous of you. I'm going to stop criticizing you. I want you to be successful. If we do that, I promise you this silver rights movement will equal in success the civil rights movement."

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# California Sub-Bid Request Ads



DBE Subcontractors Requested  
**Foothill Transit**  
**Operation of Transit Services**  
**Bid Submittal Date: June 12, 2014**

**MV Transportation is seeking proposals from DBE Subcontractors. Submit proposals for the following:**

Office Supplies, Computers, Vehicle Parts, Bus Washing & Detailing, Vehicle Painting and Body Work, Electrical, Windshield Repair, Auto Upholstery, Engine Transmission & Radiator Repair, Consumable Fluids (Oil, Lubricants), Hazardous Waste Removal, Tires, Janitorial Services, Bus Washing Chemicals, Personnel Services and Uniforms.

The RFP documents are available from our offices or from Foothill Transit (<http://www.foothilltransit.org>) directly. If you require additional advice and assistance in this process, obtaining necessary equipment, supplies, materials or related assistance or services; bonds, lines of credit, or insurance required by Foothill Transit or MV, please feel free to contact me at (623) 340-3209. Interested firms please fax a letter of interest (include current DBE certification information) by May 9, 2014.

**All proposals will be fairly evaluated.**

**Joe Escobedo**  
 Business Development

**MV Transportation, Inc.**

479 Mason Street, Suite 221 • Vacaville, CA 95688  
 Phone: (623) 340-3209 • Fax: (972) 391-4960  
[joe.escobedo@mvtransit.com](mailto:joe.escobedo@mvtransit.com)

RGW Construction Inc. is seeking all qualified Disadvantaged Business Enterprises (DBE's) for the following project:

**Golf Club Road Bridge Replacement – Re-Bid**  
**City of Pleasant Hill City Project No. 04-12**  
**Federal Project No. BRLS-5375(009)**  
**DBE Goal: 12%**  
**Engineers Estimate: \$3,703,000**  
**Bid Date: 4/24/14 @ 2:00pm**

**Requesting Sub-quotes for (including but not limited to):** Fabric & Oils, Electrical Material, Construction Area, Traffic Control, Raise Iron-Utilities, Demolition/Bridge Removal, Landscaping, Hydroseeding, Erosion Control, Irrigation, Pile Driving, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk Misc., Fencing, Object Marker, Metal Railing, Concrete Barrier, Thermoplastic and Painted Traffic Stripe & Marking, Pavement Markers, Signal and Lighting, Surveyor, SWPPP Planning, Water Truck, Sweeper & Trucker, Misc Metal Works.

**Scope of Work:** Bridge replacement on existing alignment with approximately 710 feet of roadway reconstruction and HMA over AB and AS.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or at the City of Pleasant Hill website [www.ci.pleasant-hill.ca.us/projects\\_under\\_bid](http://www.ci.pleasant-hill.ca.us/projects_under_bid) and some open plan rooms. RGW contact: Dave Czech 925-606-2400 [david.czech@rgwconstruction.com](mailto:david.czech@rgwconstruction.com) for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

**RGW Construction, Inc.**

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 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925  
 An Equal Opportunity Employer

**TAFT ELECTRIC COMPANY,**  
 1694 EASTMAN AVENUE, VENTURA, CA 93003  
 Contact: Tim Herrera

Phone: (805) 642-0121 • Fax: (805) 650-9015  
 Invites sub-bids from qualified union DBE businesses for the following project:

**Project No. 659-HSIP5378 (033)**  
**Traffic Signal Installation**  
**Avenue R and 55th Street East.**  
**APPROXIMATE PROJECT VALUE: \$425,000**  
**BID DATE/TIME: 4/23/2014 @ 10:00am**

**SEEKING:** Construction Signage, Traffic Control System, Water Pollution Control Program, Roadway Excavation, Street lighting, Removal asphalt pavement & base, Aggregate Base, Concrete work (Curb, Curb Ramp, and Gutter), Modify Signal and Lighting and Landscape, AC paving, Traffic signals, Truncated Domes, "2x6" redwood header

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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## SFDPW Advertises public legal ads in the SBE Weekly



# San Francisco Rolls Out 400-Block Road Resurfacing Project

## Making City streets safer for people who bike, drive, walk and take transit

Today marks the start of an ambitious project to resurface more than 400 blocks over the next two months to make the City's roads smoother for all users. San Francisco Public Works' contractors will be applying a thin layer on top of the existing asphalt pavement to prolong the life of the streets. The work on each block typically takes two days. Micro-surfacing, as the process is known, protects the existing surface from the effects of natural aging, rain and sun. An important component of the City's overall paving strategy, the \$3.5 million upgrade project is funded with gas tax proceeds. "These street upgrades will take place in neighborhoods across San Francisco," said Mayor Ed Lee. "By making these investments in our infra-

structure now, we protect the streets from more significant deterioration, reduce the need for more costly repairs and save taxpayer dollars. Improving the condition of our City's streets benefits all users whether you're a cyclist, pedestrian, driver or Muni rider." Last year the City repaved 854 blocks, due in large part to funding from the 2011 voter-approved \$248 million Road Repaving and Street Safety Bond. "Once this resurfacing project is complete, we will be on our way of reaching our goal of repaving 900 blocks this year – a new record high," said San Francisco Public Works Director Mohamed Nuru. "Approval of the bond showed that safe and smooth roads are a high priority for San Franciscans." The condition of the pavement is tracked by the Metropolitan Transportation Commission, a regional funding and planning agency. The Pave-

ment Condition Index assigns blocks a score from a low of zero for the most deteriorated streets to a high of 100 for a freshly paved block. Each of the City's 12,884 blocks is evaluated based on ride quality, cracking and signs of deterioration. San Francisco, which has a citywide average rating of 66, has shown steady improvement in the past several years. A Pavement Condition Index score of 85-100 is rated as "excellent," 64-84 "good," 50-63 "fair," and 0-49 "poor." About half of San Francisco's blocks are rated at good or excellent condition. More details on the micro-surfacing project, including parking and traffic restrictions, work hours and the micro-surfacing process, can be found at [www.sfdpw.org/microsurfacing](http://www.sfdpw.org/microsurfacing).

**Source: San Francisco Department of Public Works**

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# CONTRACTING OPPORTUNITIES

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE**  
**DIRECT LINK: [http://www.sbeinc.com/database/bid\\_database/](http://www.sbeinc.com/database/bid_database/)**

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format. [See Subscription Form on page 16]

## Commodities Bids

### SACRAMENTO COUNTY

**WALKWAY LIGHTING**  
1st reported in SBE: 4/10/14  
Location: Sacramento, CA  
Date: 4/26/14  
Ref#: B130023  
Description last reported in SBE: 04/10/14  
Owner: CA CSU SACRAMENTO, MICHELLE BIANCO, (916)278-8607  
E:MAIL BIANCOM@CSUS.EDU

**FURN. FISH TRANSPORT & COUNT BUCKETS (MI)**  
1st reported in SBE: 4/10/14  
Location: Sacramento, CA  
Date: 4/30/14  
Ref#: SPEC. 14-08, C51489  
Prebid Conf: 4/18/14 10:00AM  
Description last reported in SBE: 04/10/14  
Estimate: \$250,000 - \$250,000  
Owner: CA WATER RESOURCES, DEPAR, JIM VERES, (916)653-4867  
E:MAIL DOE\_SPECS@WATER.CA.GOV

### SAN DIEGO COUNTY

**HIP-HEAD AND LINER REVISION**  
1st reported in SBE: 4/10/14  
Location: San Diego, CA  
No Bid Date Specified  
Bid Date Extended from: 2/14/14  
Ref#: N0025914T0135  
Description last reported in SBE: 04/10/14  
Owner: Department of the Navy, San Diego, CA,  
Larry B. Christia 619-532  
SIC: 339112

**SECURITY CAMERA REPLACEMENTS**  
Location: San Diego, CA  
No Bid Date Specified  
Bid Date Extended from: 2/03/14

Ref#: N0025914T0141  
LOCATION:34800 Bob Wilson Drive, San Diego, CA

CONTACT:N00259 Naval Medical Center San Diego  
Material Management 34800 Bob Wilson Drive San Diego, CA  
This is a COMBINED SOLICITATION/SYNOPSIS prepared in accordance with the format in FAR subpart 12.6 as supplemented with additional information included in this notice. This announcement constitutes the only solicitation, quotations are being requested and a written solicitation will not be issued. PAPER COPIES OF THIS SOLICITATION WILL NOT BE AVAILABLE. The Request for Quotation (RFQ) number N00259-14-T-0141 is issued as a request for quotation (RFQ). The closing date is 16TH April 2014 @ 9:00a.m. Pacific Daylight Time. This solicitation documents and incorporates provisions and clauses in effect through FAC 2005-72 January 30, 2014. It is the contractor's responsibility to be familiar with the applicable clauses and provisions. The clauses may be accessed in full text at these addresses: [www.acq.osd.mil/dpap/dars/dfars/index](http://www.acq.osd.mil/dpap/dars/dfars/index); [www.acquisition.gov](http://www.acquisition.gov). The North American Industry Classification System (NAICS) Code for this acquisition is 339112; Size: 500. Naval Medical Center San Diego requests responses from qualified sources capable of providing the following items: CLIN 0001 Security Camera replacements (4 Outdoor PTZ and 6 Interior Fixed Camera replacements) Part# N/A QTY: 1 Unit of Issue; LT, Price: \$\_\_\_\_\_ CLIN 0002 Freight/Shipping Charge Part# N/A QTY: 1 Unit of Issue; LT, Price: \$\_\_\_\_\_ Contractor SHALL complete FAR 52.212-3, Offeror Representations and Certifications-Commercial Items, when submitting a proposal. The website address is <http://www.acq.osd.mil> and [http://acquisition.gov/FAR 52.204-7](http://acquisition.gov/FAR%2052.204-7) Central Contractor Registration (DEC 2012) 52.204-13

## Events and Seminars

### APRIL 23, 2014

**GET YOUR BUSINESS ONLINE:**  
1st reported in SBE: 4/10/14  
Location: Long Beach, CA  
Bid Date: 4/23/14 3:00PM  
Description last reported in SBE: 04/10/14  
Duration: 03:00AM-05:00PM  
SBDC LA Regional Network, (562)938-5020, Fax (562)938-5030

**DIY: BUILDING YOUR BUSINESS' WEBSITE**  
1st reported in SBE: 4/10/14  
Location: Los Angeles, CA  
Bid Date: 4/23/14 6:30PM  
Description last reported in SBE: 04/10/14  
Duration: 06:30PM-09:00PM  
SBDC LA Regional Network, 3171 S Bundy Dr # 212, Los Angeles, CA, 90066, (562)938-5020, Fax (562)938-5030  
[workshops@smcsbdc.org](mailto:workshops@smcsbdc.org)

**MONSTER MARKETING MISTAKES -**  
1st reported in SBE: 4/10/14  
Location: Sherman Oaks, CA  
Bid Date: 4/23/14 9:30AM  
Description last reported in SBE: 04/10/14  
Duration: 09:30AM-12:30PM  
SBDC LA Regional Network, 15301 Ventura Blvd, Sherman Oaks, CA, 91403, Ben Tenn, (661)362-5900, Fax (562)938-5030  
[sbdc.contact@pccrcorp.org](mailto:sbdc.contact@pccrcorp.org)

### APRIL 24, 2014

**EXPORT WORKSHOP**  
1st reported in SBE: 4/10/14  
Location: Hawthorne, CA  
Bid Date: 4/24/14 3:00PM  
Description last reported in SBE: 04/10/14  
Duration: 03:00PM-05:00PM  
SBDC LA Regional Network, 13430 Hawthorne Blvd, Hawthorne, CA, 90250, Charlie Lowe, (562)938-5020, Fax (562)938-5030

**GUIDED BUSINESS PLAN - PART 2**  
1st reported in SBE: 4/10/14  
Location: Los Angeles, CA  
Bid Date: 4/24/14 6:00PM  
Description last reported in SBE: 04/10/14  
Duration: 06:00PM-09:00PM  
SBDC LA Regional Network, 3255 Wilshire Blvd #1501, Los Angeles, CA, 90010, Business Planning, (866)301-9989, Fax (562)938-5030  
[sbdc.contact@pccrcorp.org](mailto:sbdc.contact@pccrcorp.org)

**NEW CLIENT ORIENTATION**  
1st reported in SBE: 4/10/14  
Location: Santa Clarita, CA  
Bid Date: 4/24/14 4:00PM  
Description last reported in SBE: 04/10/14  
Duration: 04:00PM-05:00PM  
SBDC LA Regional Network, 26455 Rockwell Canyon Rd, Santa Clarita, CA, 91355, Steve Tannehill, (661)362-5900, Fax (562)938-5030  
[sbdc@canyons.edu](mailto:sbdc@canyons.edu)

### APRIL 25, 2014

**ACCESS TO CAPITAL**  
1st reported in SBE: 4/10/14  
Location: Lancaster, CA  
Bid Date: 4/25/14 10:00AM  
Description last reported in SBE: 04/10/14  
Duration: 10:00AM-12:00PM  
SBDC LA Regional Network, 44055 N Siera Highway, Lancaster, CA, 93534, Connie Sparks, (661)362-5900, Fax (562)938-5030  
[sbdc@canyons.edu](mailto:sbdc@canyons.edu)

**THE POWER OF EMAIL MARKETING**  
1st reported in SBE: 4/10/14  
Location: Paramount, CA  
Bid Date: 4/25/14 10:00AM  
Description last reported in SBE: 04/10/14  
Duration: 10:00AM-12:00PM  
SBDC LA Regional Network, Paramount, CA, (562)938-

5020,  
Fax (562)938-5030

**STATE LABOR LAW**  
1st reported in SBE: 4/10/14  
Location: Santa Clarita, CA  
Bid Date: 4/25/14 9:00AM  
Description last reported in SBE: 04/10/14  
Duration: 09:00AM-03:30PM  
SBDC LA Regional Network, 26455 Rockwell Canyon Rd, Santa Clarita, CA, 91355, (866)873-6086, Fax (562)938-5030

**QUICKBOOKS BOOT CAMP**  
1st reported in SBE: 4/10/14  
Location: Santa Clarita, CA  
Bid Date: 4/25/14 10:00AM  
Description last reported in SBE: 04/10/14  
Duration: 10:00AM-04:00PM  
SBDC LA Regional Network, 26455 Rockwell Canyon Rd, Santa Clarita, CA, 91355, Helene Liatsos, (661)362-5900, Fax (562)938-5030  
[sbdc@canyons.edu](mailto:sbdc@canyons.edu)

### APRIL 26, 2014

**HOW TO WRITE A BUSINESS PLAN**  
1st reported in SBE: 4/10/14  
Location: Los Angeles, CA  
Bid Date: 4/26/14 9:00AM  
Description last reported in SBE: 04/10/14  
Duration: 09:00AM-01:00PM  
SBDC LA Regional Network, 3171 S Bundy Drive # 212, Los Angeles, CA, 90066, Trevor Schickman, (562)938-5020, Fax (562)938-5030  
[workshops@smcsbdc.org](mailto:workshops@smcsbdc.org)

### APRIL 28, 2014

**HOW TO WORK YOUR CASH FLOW**  
1st reported in SBE: 4/10/14  
Location: Hawthorne, CA  
Bid Date: 4/28/14 4:00PM  
Description last reported in SBE: 04/10/14  
Duration: 04:00PM-06:00PM  
SBDC LA Regional Network, 13430 Hawthorn Blvd, Hawthorne, CA, 90250, Carol Cornell, (562)938-5020, Fax (562)938-5030

**THE BASICS OF STARTING A BUSINESS**  
1st reported in SBE: 4/10/14  
Location: Hawthorne, CA  
Bid Date: 4/28/14 6:00PM  
Description last reported in SBE: 04/10/14  
Duration: 06:00PM-08:00PM  
SBDC LA Regional Network, 13430 Hawthorn Blvd, Hawthorne, CA, 90250, Star Van Buren, (562)938-5020, Fax (562)938-5030

### APRIL 29, 2014

**SOCIAL MEDIA MARKETING BASICS PART 1**  
1st reported in SBE: 4/10/14  
Location: Los Angeles, CA  
Bid Date: 4/29/14 6:00PM  
Description last reported in SBE: 04/10/14  
Duration: 06:00PM-08:30PM  
SBDC LA Regional Network, 3255 Wilshire Blvd # 1501, Los Angeles, CA, 90010, (866)301-9989, Fax (562)938-5030  
[sbdc.contact@pccrcorp.org](mailto:sbdc.contact@pccrcorp.org)

**ACCESS TO CAPITAL**  
1st reported in SBE: 4/10/14  
Location: Santa Clarita, CA  
Bid Date: 4/29/14 8:30AM  
Description last reported in SBE: 04/10/14  
Duration: 08:30AM-10:30AM  
SBDC LA Regional Network, 26455 Rockwell Canyon Rd, Santa Clarita, CA, 91355, Connie Sparks, (661)362-5900, Fax (562)938-5030  
[sbdc@canyons.edu](mailto:sbdc@canyons.edu)

## Business Services

### LOS ANGELES COUNTY

**FCI TERMINAL ISLAND - CULINARY ARTS PROG**  
Location: Terminal Island, CA  
Date: 5/09/14  
Bid Date Extended from: 1/10/14  
Ref#: RFQP06141400013  
Description available through electronic services.  
Owner: Department of Justice, Terminal Island,  
Kelly S Kelly  
SIC: 611210  
[k1kelly@bop.gov](mailto:k1kelly@bop.gov)

### SAN DIEGO COUNTY

**TACTICAL DATA LINK (TDL) SYSTEMS SUPPORT**  
Location: San Diego, CA  
Date: 8/04/14  
Bid Date Extended from: 1/10/14  
Ref#: N66001-14-R-0079  
Description available through electronic services.  
Owner: Department of the Navy,  
53560 Hull Street Bldg A3, San Diego, CA, 92152-5001,  
Dan A Nardi  
SIC: 541330

### STATEWIDE, CA

**RFQP 12-001.3 CONTINUOUS APPLICATION PRO**  
1st reported in SBE: 9/19/13  
Location: Statewide, CA  
Date: 10/28/15  
Ref#: RFQP 12-001.3  
Description available through electronic services.  
Owner: CA CALIFORNIA TECHNOLOGY, TIFFANY ANGULO, (916)454-7299  
E:MAIL TIFFANY.ANGULO@STATE.CA.GOV

### CALIFORNIA, UNDETERMINED

**REQUEST FOR QUOTATION (RFQ) - FINANCIAL**  
1st reported in SBE: 4/10/14  
Location: Undetermined, CA Date: 4/28/14  
Ref#: RFQ FTB-1415-001  
Owner: CA FRANCHISE TAX BOARD,  
NICOLE SHAROIAN, (916)845-3841  
E:MAIL NICOLE.SHAROIAN@FTB.CA.GOV

**SPEECH PATHOLOGY SERVICES**  
1st reported in SBE: 4/10/14  
Location: Undetermined, CA Date: 4/30/14  
Ref#: SN149018  
Estimate: \$200,000 - \$200,000  
Owner: CA DEVELOPMENTAL SERVICES,  
SUE KOMAR, (707)938-6426  
E:MAIL SUE.KOMAR@SONOMA.DDS.CA.GOV

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# Do Supplier Diversity Programs Work?

By Rita Pyrellis

**It can be tough for minority-owned businesses to build the right relationships and then provide the products and services large corporate organizations want at the scale they need.**

David Segura's Detroit roots go back 100 years to when his grandparents emigrated from Mexico. So the idea of giving back to his community was a given when he graduated from college in 1993. But it wasn't until he began volunteering with a program to introduce inner-city kids to technology that he found his calling.

He was 24 and working at Ford Motor Co. when he began mentoring high school students at a local chapter of the Society of Hispanic Professional Engineers. He recalls one disinterested teen who didn't want to be there at first, but six months later gave a graduation speech that moved Segura to tears.

"I worked extra hard with him," said Segura, the founder and CEO of Vision IT, one of the largest Hispanic-owned technology firms in the country. "I really wanted to get through to him, but you just don't know what's going to stick. He gave the graduation speech, and to hear him say that technology was going to be his career path was incredible. I thought that I had to find a way to do this exponentially."

He said he realized that starting his own company was the best way to accomplish that, and four years later he founded Vision IT, which provides information technology services to a variety of clients, many of them Fortune 500 companies such as Pfizer and Hewlett-Packard. The Detroit-based company has 1,000 employees and 3,500 contractors around the country and invests in internships and mentoring programs to help disadvantaged kids pursue careers in technology.

Like many successful minority-owned businesses, Segura credits corporate supplier diversity programs with helping his business grow. These programs have had a profound effect on the minority business community, he said. In fact, between 2002 and 2007, the number of minority firms grew by 46 percent compared with 18 percent for all U.S. firms, according to the 2010 U.S. census.

And as the minority business community has evolved, so have supplier diversity programs. What began as a federal mandate in the 1960s requiring government agencies and the companies that supply them to contract with minority-owned businesses, has become a critical business strategy for many corporations as they seek to expand their markets and pursue innovation.

"With the changing demographics our customer base continues to change, and we want to make sure that we stay competitive by making sure that we are a good retailer to all of our customers," said Denise Thomas, director of supplier diversity at Kroger, a grocery store chain. "We need input from diverse suppliers. Years ago, sushi was new to the market, and it was diverse suppliers that brought us that item and taught us how to sell. Now it's a multimillion-dollar business for us."

Minority suppliers also have helped the Cincinnati-based chain grow its Hispanic foods business and its market for ethnic hair products. "A year or two ago we had a major shift from ethnic hair relaxers to natural products," she said. "Having someone who understands that category has really helped us."

Thomas said the business case for Kroger's efforts related to supplier diversity is simple. The grocery store is represented in 31 states, and many minority-owned companies are in those areas as



well. "So they create jobs, and when people are working they can buy more groceries. As long as we have thriving communities, we have a thriving Kroger's."

But finding minority-owned businesses that are ready to meet the demands of a large corporation can be a challenge, she said. Kroger coordinates with supplier diversity advocacy groups like the National Minority Supplier Development Council to set up trade fairs and other networking opportunities where the companies can find each other. Greg Battle, president and CEO of Coolant Control Inc., is one business owner who has benefited from Kroger's outreach.

He said one of the biggest challenges minority-owned businesses face is finding the decision-makers within a company and building relationships with supplier diversity managers who will advance a company's cause. "All business is based on relationships, but if you don't find the right person at Kroger or Honda or Ford, you don't know where to start," said Battle, whose company sells industrial lubricants to Kroger's manufacturing division.

"People buy from who they like, who they know and who they respect," he said. "You have to find that one champion on the inside that can say yes. The challenge is that we often don't know who that person is. If the company puts a checkmark by my name, but they're not invested in my success, I might be able to sell product number one, but there won't be a product number two or three. You need to establish goodwill and create an innovative product or service."

According to Rona Fourte, director of supplier diversity at Walgreen Co., first impressions are critical and follow-through is everything. She said corporate organizations like hers will scrutinize how a minority-owned business they're trying to build a relationship with behaves in the initial stages of the relationship. That will offer an idea of how the company will operate going forward.

"It centers around following through correctly and truthfully and keeping me apprised of stumbling blocks," she said. "Some suppliers don't want to follow our protocol, but when they face a hurdle and get stuck, they run to supplier diversity, but I can't do anything for them then." It's too late.

Fourte said another challenge for supplier diversity managers is finding minority-owned businesses capable of supplying products on a large scale. She acknowledged that minority-owned business

are growing and changing, but she doesn't know if they're changing at the pace corporations need them to in relation to scalability.

"They can be creative and nimble, and they have a pulse on the community. However, the flip side is when you have corporations that are looking at expanding their supply chain and creating scales of economy, those businesses have to respond," she said. "By scalability I mean that you are able not only to service a region of our stores, but if we wanted you to go international, you are readily able to do so."

The Deerfield, Ill.-based pharmacy chain formalized its supplier diversity program in 2007, and in recent years has focused on expanding its efforts beyond ethnic and racial lines. For instance, in 2010, Walgreens launched the Community Corner initiative, to reach out to more diverse groups such as veterans, people with disabilities, women and non-minority businesses that serve minority communities.

Fourte predicts expanding the definition of diversity will be a future challenge for supplier diversity professionals. "Companies are going global very quickly," she said. "What diversity looks like in the United States isn't what it looks like in Europe or China. As companies continue to grow, it will be incumbent upon supplier diversity professionals to have an astute understanding of that global space."

While companies have become more sophisticated in their approach to supplier diversity, they still lag behind corporate efforts to diversify the workforce, according to Fred McKinney, director of the Greater New England Minority Supplier Development Council, an advocacy group for minority-owned businesses. "The first response to growing diversity was seen in the HR field," he said. "HR recognized that they needed more diverse employees. Then the focus was on diversity in executive ranks, the senior management and directors, and then the attention shifted to supplier diversity."

He said the shift has been gradual, reflecting the slowly changing perception of supplier diversity as something companies were forced to do to something that is a business imperative.

Gerry Fernandez, president of the Multicultural Foodservice & Hospitality Alliance in Providence, R.I., said one reason that some companies have been slow to embrace supplier diversity is because

it's a hard concept to sell compared to workforce diversity. "You have a multicultural workforce, you have customers in all colors and shapes, you have your community and lastly, you have your supply chain," he said. "The best companies in the world have all four, but there are still naysayers, people who say, 'No one helped my father when he came from Germany, so why should we help out women- and minority-owned firms?'"

Further, few companies, aside from members of the Billion Dollar Roundtable, get recognition for their efforts. The roundtable is made up of an elite group of firms that spend at least \$1 billion on contracts with women- and minority-owned businesses.

"Many companies don't take it seriously, and those who do don't get enough credit," Fernandez said. "Darden, Sodexo, these are companies that do it well, and they have numbers to back that up. They don't say 'Look, 16 percent of our franchisees are minorities.' We need to do a much better job of telling that story."

## About Diversity Executive

Changing global demographics make it crucial for organizations to look outside their comfort zones to seek and retain a competitive business advantage. These trends allow new ideas and perspectives to emerge that support innovation, influence effective decision making and create strong connections to a diverse community and client base.

Today's marketplace also has made organizations more socially conscious. Doing business with women- and minority-owned companies, purchasing products from economically challenged regions of the world and bringing awareness to social causes and humanitarian efforts improves businesses' status as good community leaders and employers of choice.

Diversity and inclusion are no longer just good for business, they are business. Diversity Executive magazine provides strategies to create a more diverse and inclusive business culture and help leaders leverage diversity for maximum organizational gain, moving the needle beyond awareness into action.

Link: <http://diversity-executive.com/articles/view/in-short-supply/1>

Source: Diversity Executive

# Public Legal Notices

## UCLA

UCLA

### ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**Project Name:** DENEVE BATHROOM REFURBISHMENT STEP 2  
**Project Number:** 946482.01

**Description of Work:** The scope of the Project consists of the renovation of Fir building, which is part of the UCLA DeNeve on-campus residential complex. Refer to website for complete description.

**Estimated Construction Cost:** Not Published

#### Bidding Documents Available at:

ARC  
 2435 Military Ave.  
 Los Angeles, CA 90064  
 Telephone (310) 477-6501  
 Website: <http://social.fordgraphics.com/>

#### Bid Submittal Location:

Contracts Administration  
 University of California, Los Angeles  
 1060 Veteran Avenue, Suite 125  
 Box 951365  
 Los Angeles, California 90095-1365  
 310-825-7015

#### Dates:

**Bidding Document Availability:** April 15, 2014

**Mandatory Pre-Bid Conference/Job Walk:** April 22, 2014

Beginning promptly at 10:00 a.m.  
 (THERE IS NO GRACE PERIOD)

**Bid Submittal Deadline:** 2:00 p.m., May 6, 2014

**License Requirement:** B License (General Building)

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

## UCLA

UCLA

### ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

**Project Name:** RIEBER VISTA FINISH REFURBISHMENT  
**Project Number:** 946261.01

**Description of Work:** Renovation of the nine-story, Type IIB Fire Resistive Rieber Vista Undergraduate Residence Hall. Refer to website for complete description.

#### Bidding Documents Available at:

ARC  
 2435 Military Ave.  
 Los Angeles, CA 90064  
 Telephone (310) 477-6501  
 Website: <http://social.fordgraphics.com/>

#### Bid Submittal Location:

Contracts Administration  
 University of California, Los Angeles  
 1060 Veteran Avenue, Suite 125  
 Box 951365  
 Los Angeles, California 90095-1365  
 310-825-7015

#### Dates:

**Bidding Document Availability:** April 16, 2014

**Mandatory Pre-Bid Conference/Job Walk:** April 23, 2014

Beginning promptly at 10:00 a.m.  
 (THERE IS NO GRACE PERIOD)

**Pre-Bid Product Substitution Deadline:** 3:00 p.m., April 30, 2014

**Bid Submittal Deadline:** 2:00 p.m., May 7, 2014

**License Requirement:** B License (General Building)

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

## UCLA

UCLA

### ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited from prequalified cast in place concrete and reinforcing steel subcontractors (hereinafter "Subcontractors") for the following work:

**Project Name:** TEACHING AND LEARNING CENTER FOR HEALTH SCIENCES- BP #15 CAST IN PLACE CONCRETE & REINFORCING STEEL

**Project Number:** 944020.02

**Description of Work: General:** The Project will construct a six to seven-story, approximately 120,000 gsf building. **This Bid Package:** Provide cast in place concrete and reinforcing steel (form, place rebar, place concrete, finish) for structures of varying heights. Refer to website for complete description.

**Estimated Construction Cost for this Bid Package:** \$14,000,000.00

#### Bidding Documents Available at:

ARC  
 2435 Military Ave.  
 Los Angeles, CA 90064  
 Telephone (310) 477-6501  
 Website: <http://social.fordgraphics.com/>

#### Bid Submittal Location:

Contracts Administration  
 University of California, Los Angeles  
 1060 Veteran Avenue, Suite 125  
 Box 951365  
 Los Angeles, California 90095-1365  
**310-825-7015**

#### Dates:

**Bidding Document Availability:** April 15, 2014

**Mandatory Pre-Bid Conference/Job Walk:** April 17, 2014

Beginning promptly at 10:00 a.m.

**Bid Submittal Deadline:** 2:00 p.m., April 29, 2014

**License Requirement:** A License (General Engineering) or B License (General Building) or C-08 License (Concrete)

**Prequalification:** University has prequalified cast in place concrete and reinforcing steel subcontractor bidders for this Project and posted a list of said firms on the website address listed at the beginning of this Advertisement.

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Gordon Choy,  
 San Francisco Department of Public Works  
 former Division Manager  
 DPW Contract Administration

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- Golden Gate Bridge District
- Los Angeles Co DPSS
- Los Angeles Co MTA
- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
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# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 7432A(R)  
(ID No. FCA14077)

### FIRE STATIONS NO. 13, 18, 26, 38, 40 & 41 SHOWER RENOVATIONS (REBID)

Sealed bids will be received at 1155 Market Street, 4th Fl., San Francisco, California 94103 until 2:30 p.m. on April 23, 2014, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs), or purchased on a CD format from 1155 Market St., 4th Fl, S.F., CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is for shower stall renovations located at Firestations No 13, 18, 26, 38, 40, 41, including but not limited to, custom factory molded and fabricated solid surface shower pans, walls, sills, dividers, ceilings, sills, outside and inside corners and edge trimming, replacement of water controls valves, shower head, floor drain, and p-trap, and all appurtenant work in accordance with specifications and drawings. The time allowed for completion is 120 consecutive calendar days. The Architect's estimate is in excess of \$535,000. For more information, contact the Project Manager, Youcef Bouhamama at (415) 557-4798.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **20% LBE**. Call Finbarr Jewell at (415) 554-8360 for details. In accordance with SFAC Chapter 14B re-

quirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Since the City will not hold a pre-bid meeting, all Bidders will receive 15 points. And given the advertisement re-bid notice is less than 15 days, all Bidders shall receive 10 points towards the good faith effort. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will not be held for this re-bid.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "B" license required to bid.**

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Sec. 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the S.F. Local Hiring Policy for Construction ("Policy") as set forth in Sec. 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

4/17/14  
CNS-2609357#  
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## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 3091V  
(ID No. FCP13107)

### PORTSMOUTH SQUARE PARK RESTROOM RENOVATION

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on May 7, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs), or purchased on a CD format from 1155 Market St., 4th Fl, S.F., CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is located at 733 Kearny St. at Portsmouth Square Park and consists of hazardous materials abatement; demolition; new restroom building structure; site improvements; and all appurtenant work. The time allowed for completion is 150 consecutive calendar days. The Architect's estimate is in excess of \$800,000. For more information, contact the Project Manager, Marvin Yee at 415-581-2541.

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **23% LBE**. Call Finbarr Jewell at 415-554-8360 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for at-

tending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **April 23, 2014; 10:30 a.m.**, at 30 Van Ness Ave., 5th Fl, S.F., CA.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "B" license required to bid.**

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the General Manager of the Recreation and Park Dept. recommends the contract for award, and the Recreation and Park Commission then adopts a resolution awarding the Contract. Pursuant to Charter Sec.3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the S.F. Local Hiring Policy for Construction ("Policy") as set forth in Sec. 6.22(G) of the SFAC. Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Sec. 00 73 30 of the Project Manual for more information.

Right reserved to reject any or all bids and waive any minor irregularities.

4/17/14  
CNS-2609791#  
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## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### REQUEST FOR QUALIFICATIONS AS-NEEDED ASBESTOS, LEAD AND INDUSTRIAL HYGIENE 2014 CONTRACT NO. APC14079

Department of Public Works (DPW), City and County of San Francisco (City) announces a Request for Qualifications (RFQ) for the provision of As-Needed Asbestos, Lead, and Industrial Hygiene Consultation Services on an as-needed basis. The Consultant shall provide all services, labor, materials, and equipment necessary to perform the work. A Consultant may submit a proposal on more than one of the RFQs for Asbestos, Lead, and Industrial Hygiene Consultation Services out for solicitation by DPW, but will be awarded only one contract.

In addition to as-needed Asbestos, Lead, and Industrial Hygiene Consultation Services, work may include hazardous materials surveys, abatement oversight, environmental mitigation monitoring, other hazardous materials assess-

ments, dust and noise monitoring, indoor air quality studies and other related services.

Statement of Qualifications (Proposals) will be received at 1680 Mission Street, 1st Floor, San Francisco, California until 2:00 P.M. Pacific Time, May 12, 2014. Consultants shall submit Proposals as required in the RFQ package. Late submittals will not be considered. Digital files of the RFQ Package may be downloaded at no cost at: [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs). Notices regarding Addenda and other proposal changes will be distributed by email to Plan Holders. Additional information is available from the DPW's Contracts, Bid Opportunities and Payments webpage at: [www.sfdpw.org](http://www.sfdpw.org)

The City intends to award five (5) Master Agreements, each having a 5-year term and \$600,000 contract amount limit. Contract Service Orders (CSOs) will be issued during the first 3 years only. The last 2 years of the 5-year contract is to complete work only for CSOs authorized and issued during the first 3 years of the contract. This is an "as-needed" contract. Award of a contract neither guarantee all or a portion of the contract amount, nor does it guarantee that the projected amount of \$600,000 would be expended.

Rating bonuses will be applied as per San Francisco Administrative Code Chapter 14B. Cer-

tified Local Business Enterprise (LBE) firms are encouraged to submit proposals. The LBE subcontractor participation goal is 20%. Call Romulus Asenloo at 415-581-2310 for details. In accordance with Chapter 14B requirements, all Proposers, except those who meet the exception noted below, shall submit documented good faith efforts with their proposals and must achieve 80 out of 100 points to be deemed responsive. Proposers will receive 15 points for attending the pre-proposal conference. Refer to CMD Form 2B for more details. Exception: Proposers who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% (i.e. 27% Total LBE Participation) will not be required to meet the good faith efforts requirements.

A pre-proposal meeting will be held on April 30, 2014 from 2:00 - 4:00 P.M. at the 3rd Floor Lunch Room, 1680 Mission St, San Francisco, California.

Questions regarding the RFQ must be submitted no later than May 6, 2014, by email to the Contract Manager at: [Stanley.desouza@sfdpw.org](mailto:Stanley.desouza@sfdpw.org)

In accordance with San Francisco Administrative Code Chapter 6, no proposal is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such

time as (a) the Mayor or the Mayor's designee approves the contract for award and (b) the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

4/17/14  
CNS-2611501#  
SMALL BUSINESS EXCHANGE

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# Public Legal Notices



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-BT-11, San Rafael Transit Center Security Improvements**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, May 20, 2014, by 2:00 p.m., PT**, at which time bids will be publicly opened and read.

This public works Project consists of, in general, installation of new video camera mounts, realtime monitor display cabinet mounts and steel support frame; installation of electrical and data conduits, electrical wiring, data cabling, electrical pull boxes, and equipment boxes at the existing C. Paul Bettini San Rafael Transit Center (SRTC) facility located in San Rafael, CA. The work includes relocation of existing free standing transit signs; fabrication and installation of beam mount and column mount camera attachments, steel support frame and mounts for realtime monitor display cabinets, furnish and install electrical and data conduits, electrical wiring and data cabling, electrical pull boxes, and equipment boxes, removal and reinstallation of portions or bird control netting; removal and relocation of an existing bronze memorial plaque; health and safety compliance; and all other work items as required to complete the Project titled San Rafael Transit Center Security Improvements, as shown on the Contract

Plans and as specified in the Contract Documents.

### Night time work will be required in order to avoid impacting ongoing bus operations at the SRTC.

A non-mandatory pre-bid conference and job site tour will be held at the San Rafael District Conference Room, Administration Building, 1011 Andersen Drive, San Rafael, CA on **Tuesday, May 6, 2014, at 10:00 a.m., PT**.

**This is a Public Works contract.** Bidders bidding as the prime contractor shall possess a valid **State of California Class A General Engineering Contractor's License or a State of California Class B General Building Contractor's License**. All subcontractors, if any, shall be properly licensed by the State of California to perform specialized trades.

The District hereby notifies all Bidders that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts. Bidders are strongly encouraged to obtain Disadvantaged Business Enterprise (DBE) participation on this project, although there is no contract-specific DBE goal. Bidders are encouraged to attend the pre-bid conference to better understand the applicable DBE requirements. For DBE assistance, contact Artemise Davenport, DBE Program Analyst, at (415) 257-4581.

This Contract is subject to financial assistance from the U.S. Department of Transportation. Bidders will be required to certify that they have not been suspended or debarred from participation in federally funded contracts. Bidders must also disclose lobbying activities. Full compliance with all applicable Safety and Health Standards, DBE requirements,

Equal Employment Opportunity, and Americans with Disabilities Act laws and regulations will be required of the successful Bidder.

Due to the financial assistance from the U.S. Department of Transportation, this Contract is also subject to Buy America compliance. Bidders will be required to submit an executed Buy America Certificate (Attachment N to the Proposal). With regard to meeting the Buy America requirements, Bidders' attention is directed to the FTA's Dear Colleague letter dated February, 17, 2011, located at [http://www.fta.dot.gov/12358\\_12450.html](http://www.fta.dot.gov/12358_12450.html). In light of the FTA's advice contained therein, with regard to the granting of Buy America waivers, the District will not award a contract to a Bidder that does not certify compliance with the Buy America requirements on the "Buy America Certificate" included as Attachment N in the Proposal.

District reserves the right to reject any and all bids or to waive any irregularities or informalities in any bid or in the bidding procedure. No Bidder may withdraw its bid for a period of ninety (90) days after the date of opening bids.

The successful Bidder shall furnish a performance bond and a payment bond in amounts equal to one hundred percent (100%) of the total price of the Contract. Pursuant to Public Contract Code Section 22300, the successful Bidder may submit certain securities in lieu of the District withholding funds from progress payments (retention) during the Project.

In accordance with Section 1720 et seq. of the Labor Code, the general prevailing wage rates as established by the Director of the California Department

of Industrial Relations will apply to this Contract. The prevailing wage rates established by the California Department of Industrial Relations can be viewed at the District's Engineering Office, and are available at <http://www.dir.ca.gov/DLSR/PWD>.

Minimum wage rates for this Project, as determined by the U.S. Secretary of Labor, are set forth in the Special Provisions, Section 10A. If there is a difference between the minimum wage rates determined by the Secretary of Labor and the prevailing wage rates determined by the State for similar classifications of labor, Contractor and its subcontractors shall pay no less than the higher wage rate.

To inspect and obtain Contract Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bus Transit Division and look for Contract No. 2014-BT-11. Contract Documents are also available from the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, 94129 by e-mail at [districtsecretary@goldengate.org](mailto:districtsecretary@goldengate.org), by telephone at (415) 923-2223, or by facsimile at (415) 923-2013. There is a non-refundable purchase price of fifty dollars (\$50) for hard copies of the Contract Documents. Full sized Contract Plans, not available for download, will be available for purchase upon request for an additional fifty dollars (\$50).

/s/ Amorette M. Ko-Wong,

Secretary of the District

Dated: April 17, 2014

4/17, 4/24/14

CNS-2610710#

SMALL BUSINESS EXCHANGE

## UNIVERSITY OF CALIFORNIA SAN FRANCISCO

### ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco (University), responses to the University's prequalification documents for a LUMP SUM contract are sought from bidders for the following:

#### MISSION BAY CVRB NUC MED CAMERA Project No. M2648 University of California, San Francisco

#### Prequalification of Prospective Bidders

The University has determined that bidders who will submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California Contractor's license classification:

#### B - GENERAL BUILDING

#### GENERAL DESCRIPTION OF WORK:

The project consists of the following:

- Completing tenant improvements for the installation, by others, of a GE Nuclear Camera. Scope of work includes construction in a shelled space including mechanical, electrical, structural, metal studs, wall, floor and ceiling finishes. Tight coordination with the Nuc Camera supplier and installer is critical to the success of the project.

- Work includes installing lead lined walls in a hot lab and other spaces. Contract includes cutting through a methane barrier in a thick concrete slab around piles and caps and re-installing the methane barrier.

Completed rooms include but are not limited to a patient waiting room, hot-lab, injection room, nuc camera room and control room. Work also includes installing a clinic wide nurse call and code blue communication system as well as a security system.

Scheduling of all work must be done in a University clinic with level 4 infection controls. Noise controls are mandatory and phases of the work must be done

on weekends, and nights to void disrupting the clinic's health care providers, patients, and staff. All work must done on highly urban site with no on-site parking or storage except in the construction areas.

Work also includes tenant upgrades to the clinic's check out area. Scope of work includes creating a temporary work area for the check-out staff, constructing hard wall barriers around the existing check-out area, installing air scrubbers, constructing a very sophisticated check-out counter and glass screens with very detailed and designed finishes including related finishes. All work in the check-out area must be completed on a very short and demanding schedule in order to least disrupt the users.

- All related and necessary construction work needed to complete the improvements as described and listed above.

Estimated construction cost is **\$700,000 to \$900,000**.

#### PREQUALIFICATION SCHEDULE

Prequalification Documents will be available beginning April 17, 2014 at **10AM** by requesting via e-mail to [prequal@ucsf.edu](mailto:prequal@ucsf.edu) with the following information: Company name, address, phone and fax nos. Please reference Project No. M2648 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the bidding document.

Questionnaires are to be completed by May 1, 2014 at **3 PM**.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in writing to **John Lewis**, Architect and Senior Project Manager – Capital Programs at email address [john.lewis@ucsf.edu](mailto:john.lewis@ucsf.edu) by **12 PM, April 24, 2014**. Questions received after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the out-

come of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Announcement to Prequalified Bidders and Advertisement for Bids.

This project will be insured under an University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by CM/Contractor shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA  
University of California, San Francisco  
April, 2014

## UNIVERSITY OF CALIFORNIA SANTA CRUZ

### ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

#### COLLEGE EIGHT – SERVERY ALTERATION Project Number: 5300-034

**Description of Work:** Provides 1500 Sq. Ft. of renovated buffet serving line equipment and overhead trellis and lights. Removal/Demo of the existing salad station to be replaced with movable serving equipment.

**Bid Deadline:** Sealed bids must be received on or before **Thursday, May 15, 2014 at 3:30 PM**.

Bids will be received only at:

Physical Planning and Construction,  
UNIVERSITY OF CALIFORNIA, Santa Cruz  
1156 High Street, Barn G, Contracts Trailer  
Santa Cruz, CA 95064  
831-459-2366 / 831-459-5540

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **Monday, April 28, 2014** beginning promptly at **2:00 PM**.

**PLEASE VISIT OUR WEBSITE AT:  
<http://ppc.ucsc.edu> FOR THE TEXT OF THE FULL ADVERTISEMENT AND INFORMATION ON HOW TO OBTAIN BID DOCUMENTS.**



# Fictitious Business Name • Abandonment

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0357650-00

Fictitious Business Name(s):  
**Chino**  
Address  
3198 16th Street, San Francisco, CA 94103  
Full Name of Registrant #1  
**Chino-American, LLC (CA)**  
Address of Registrant #1  
741 Valencia Street, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael Garcia**

This statement was filed with the County Clerk of San Francisco County on **4/4/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**  
Deputy County Clerk  
4/4/2014

**4/10/14 + 4/17/14 + 4/24/14 + 5/1/14**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0357081-00

Fictitious Business Name(s):  
**Fire Up Clothing**  
Address  
408 Jersey Street,  
San Francisco, CA 94114  
Full Name of Registrant #1  
**Dominic Antonio Ferrey**  
Address of Registrant #1  
408 Jersey Street,  
San Francisco, CA 94114  
Full Name of Registrant #2  
**Dominic Antonio Ferrey**  
Address of Registrant #2  
538 De Flores Circle,  
Rio Vista, CA 94571

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/10/2014**

Signed: **Dominic Ferrey**

This statement was filed with the County Clerk of San Francisco County on **3/10/2014**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**  
Deputy County Clerk  
3/10/2014

**4/03/14 + 4/10/14 + 4/17/14 + 4/24/14**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0357718-00

Fictitious Business Name(s):  
**Garavogue Plumbing**  
Address  
707 Arguello Blvd #305,  
San Francisco, CA 94118  
Full Name of Registrant #1  
**Garry Colleran**  
Address of Registrant #1  
707 Arguello Blvd #305,  
San Francisco, CA 94118

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **5-31-13**

Signed: **Garry Colleran**

This statement was filed with the County Clerk of San Francisco County on **4/9/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**  
Deputy County Clerk  
4/9/2014

**4/10/14 + 4/17/14 + 4/24/14 + 5/1/14**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0357029-00

Fictitious Business Name(s):  
**N&N Cleaning**  
Address  
514 Cambridge St, San Francisco, CA 94134  
Full Name of Registrant #1  
**Edwin Ortiz**  
Address of Registrant #1  
514 Cambridge St, San Francisco, CA 94134  
Full Name of Registrant #2  
**Carlos Ortiz**  
Address of Registrant #2  
514 Cambridge St, San Francisco, CA 94134

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/7/2014**

Signed: **Edwin Ortiz**

This statement was filed with the County Clerk of San Francisco County on **3/7/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**  
Deputy County Clerk  
3/7/2014

**3/27/14 + 4/03/14 + 4/10/14 + 4/17/14**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0357255-00

Fictitious Business Name(s):  
**Thinker's Cafe**  
Address  
1631 20th Street,  
San Francisco, CA 94107  
Full Name of Registrant #1  
**Jenny D. Phreab**  
Address of Registrant #1  
1631 20th Street,  
San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Jenny D. Phreab**

This statement was filed with the County Clerk of San Francisco County on **3/19/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**  
Deputy County Clerk  
3/19/2014

**3/27/14 + 4/03/14 + 4/10/14 + 4/17/14**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0357595-00

Fictitious Business Name(s):  
**Uhandy LLC**  
Address  
1265 Jackson Street,  
San Francisco, CA 94109  
Full Name of Registrant #1  
**Uhandy LLC (CA)**  
Address of Registrant #1  
1265 Jackson Street,  
San Francisco, CA 94109

This business is conducted by **A Limited Liability**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/2/2014**

Signed: **Ghani Bouhadra**

This statement was filed with the County Clerk of San Francisco County on **4/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jacob Gosline**  
Deputy County Clerk  
4/3/2014

**4/10/14 + 4/17/14 + 4/24/14 + 5/01/14**

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. A-0357506-00

Fictitious Business Name(s):  
**Urban Chica**  
Address  
2228 Union Street, Penthouse Office, San Francisco, CA 94123  
Full Name of Registrant #1  
**ATLAS REAL ESTATE INVESTMENTS, INC. (CA)**  
Address of Registrant #1  
2228 Union Street, Penthouse Office, San Francisco, CA 94123

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/1/2013**

Signed: **Herve Vatinel, CFO**

This statement was filed with the County Clerk of San Francisco County on **3/28/2014**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**  
Deputy County Clerk  
3/28/2014

**4/17/14 + 4/24/14 + 5/01/14 + 5/08/14**

## ABANDONMENT OF FICTITIOUS BUSINESS

**STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME**  
File No. 2011 0337040-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) Carnival City**  
Located at **677 A San Jose Avenue, San Francisco, CA 94110**

This fictitious business name was filed in the County of San Francisco on **7/20/2011** under file **#2011 0337040-00**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Cecilia Galvan**  
**677 A San Jose Avenue, San Francisco, CA 94110**

This business was conducted by a **AN INDIVIDUAL**

Signed: **Cecilia Galvan**

This statement was filed with the County Clerk of San Francisco County on **3/27/2014**

Filed: **Guillermo Sandoval**  
Deputy County Clerk  
3/27/2014

**3/27/14 + 4/03/14 + 4/10/14 + 4/17/14**

**STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME**  
File No. A-0354687-00

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) Urban Chica**  
Located at **2228 Union Street, Penthouse Office, San Francisco, CA 94123**

This fictitious business name was filed in the County of San Francisco on **11/1/2013** under file **#A-0354687-00**.

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**ATLAS INSTITUTIONAL RE GRP INC. (CA)**  
**2228 Union Street, Penthouse Office, San Francisco, CA 94123**

This business was conducted by a **A CORPORATION**

Signed: **Herve Vatinel, CFO**

This statement was filed with the County Clerk of San Francisco County on **3/28/2014**

Filed: **Melissa Ortiz**  
Deputy County Clerk  
3/28/2014

**4/17/14 + 4/24/14 + 5/01/14 + 5/08/14**

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# America's Urban Future

## Continued from page 1

Environmentally, the traumas of Hurricane Katrina and the Deepwater Horizon spill, the geopolitics of imported energy and the perils of domestic energy extraction all argue for a lifestyle that is more resource-efficient, particularly for parents focused on teaching their children to be aware of the world around them.

The same can be said for social values. Cities were once cast as dying places in contrast to the glowing suburban future; today, the future, inasmuch as it is tied in with issues like cultural diversity and marriage equality, is centered in the urban core.

It is significant enough that young people are choosing to start the next phase of their lives in cities. But increasingly, so are their parents. No less immune to the economic shocks of the last decade, and with longer life spans and bigger health bills before them, downsizing empty nesters are also discovering the benefits of more compact living.

Given these demographic shifts, we have an unsurpassed opportunity to transform the United States into a more prosperous, sustainable and equitable country by encouraging a more urban America.

A staggering 90 percent of our gross domestic product and 86 percent of our jobs are generated in 3 percent of the continental United States, namely our cities. The carbon footprint of most urbanites is substantially lower. And cities are providing, however imperfectly, many more opportunities to climb the social ladder than our increasingly impoverished suburbs.

Unfortunately, our state and federal policies continue to encourage the opposite. Sprawl didn't just happen — it is a direct consequence of "big government." Cities don't keep the wealth they generate: Our major cities send billions more in tax dollars to the suburbs, via state and federal coffers, than they get back.

The largest subsidy in the federal system is the mortgage interest deduction, about \$100 billion annually. Gas taxes don't begin to reflect the costs incurred by automobile use, from pollution to depressed land values around highways.

By contrast, urban mass transit, school systems, parks, affordable housing and even urban welfare recipients receive crumbs relative to the vastness of government largess showered on suburbia. Is it any wonder that in bustling, successful American cities, our subways remain old, our public housing dilapidated and our schools subpar?

I am not arguing that people should not live in suburbs. But we shouldn't pay them to do so,

particularly now that our world and the desires of our population are evolving.

This need not be a divisive debate. With millions of Americans already gravitating toward cities, the real question is what it means for our collective future, and how we respond.

Some cities are already moving ahead: Chicago, Denver, Dallas and New York are all advancing policies to increase urban density, infrastructure and amenities. But with their citizens' tax receipts still being sent to the hinterlands, these attempts remain half-measures.

It is only at the federal level that we can redirect this huge wealth transfer back to our urban infrastructure like modern subways, great schools,

innovative work spaces, affordable housing and high-speed rail. Doing so wouldn't just benefit urban dwellers; it would lower our deficit by substantially increasing productivity, decrease our dependence on fossil fuel and enhance social mobility.

We are in a new urban millennium with a new set of global challenges, and our young people are seeking a new and potentially better way of life. We need to help them, for everyone's sake.

*Vishaan Chakrabarti, an associate professor at Columbia and a partner at SHoP Architects, is the author of "A Country of Cities: A Manifesto for an Urban America."*

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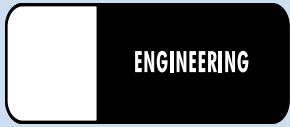
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**2** — **ALAMEDA COUNTY**

**3** — **ENGINEERING SERVICES**

**4** — **Location:** ALAMEDA COUNTY, CA

**5** — **Date:** 2/15/2014 3:00PM

**6** — **Prebid Conf:** 4/30/14 9:00 AM MANDATORY

**7** — **Ref#:** 09-397

**8** — Engineering services for groundwater monitoring at the Woolworth Rd, Regional Solid Waste Facility.

**9** — **Duration:** 260 working days

**10** — **Estimate:** \$75,000

**11** — **Last Addn Rcvd:** 1

**12** — **Owner:** Department of Transportation Sue Jobe, (916) 456-9956

**13** — **Goal:** 5% SBE

**14** — **Notes:** 1.

**15** — **SBSA:** reqs in writing or fax, 10% bid bond

**16** **17** — **SIC:** 1542 ###

**18** — **Docs Avail:** Department of Transportation, Building E  
E-mail: pat\_myers@dot.ca.gov

- Fed Aid-(Federal Aid Project), HUBZone-(Historically Underutilized Business Zone).
- Notes:** Reference to notes for federal procurement opportunities.
  - Comments:** Additional information particular to this solicitation.
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  - ### (Symbols):** Indicates a change since first reported.
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